

SCHMITZ

A SENSE OF CONFIDENCE





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## A Sense of Company

With 90 years of experience, SCHMITZ is one of the leading international manufacturers of medical products.

A family-owned business with a living tradition. Our typical employee has been with the company for an average of 18 years, proof of how strongly they identify with our values and philosophy.

In 2012, the company's management passed to Friedrich and Matthias Schmitz, the fourth generation of the family.

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*'The transition  
to the next  
generation is  
always something  
special'*





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## A Sense of History

In 1930, Josef Schmitz founded the Josef Schmitz Stahl- und Eisenrohre OHG with determination and a pioneering spirit.

Together with his son Friedrich, he began working on steel pipes and sheets in Wickede an der Ruhr. Their first products included laundry poles, rose arches and flagpoles.

In 1946, the first gynaecological examination chair in the company's history was developed for the son-in-law of the company's founder.

In 1948, the brothers Friedrich and Josef Schmitz, sons of the company's founder, decided to specialise in medical furniture.

In so doing, they laid the foundation for the company's successful future.







1930

Foundation of Josef Schmitz Stahl- und Eisenrohre OHG. Production of laundry poles, rose arches, flagpoles



1946

Manufacturing of the first medical products



1948

Construction of the first production hall of 1000 m² on today's site



1969

Production relocated to Bönen



1980

Bernd and Ludolf Schmitz are the third generation of the family to manage the company. Business name changed to SCHMITZ u. Söhne GmbH & Co. KG



1991

Last remaining production facilities relocated to Bönen



2007

Dedication of a new R&D building in Bönen by Professor Dr Andreas Pinkwart, Minister for Innovation, Science, Research and Technology in the state of North Rhine-Westphalia



2010

Friedrich Schmitz and Matthias Schmitz are the fourth generation to manage the company. In 2012 they both become managing partners.



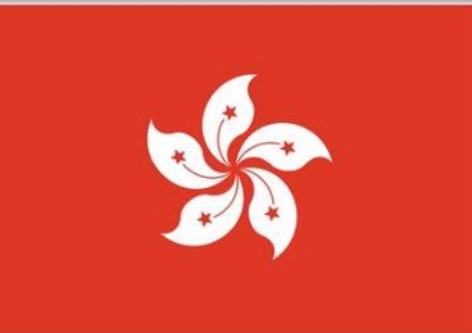
2017

The IHK includes SCHMITZ u. Söhne GmbH & Co. KG in its list of Hidden Champions



2018

New corporate design for SCHMITZ u. Söhne



Founding branch office: Switzerland

Founding branch office: Spain

Founding branch office: Italy

Founding branch office: Argentina

Founding branch office: Hong Kong, France and USA





1930



1940



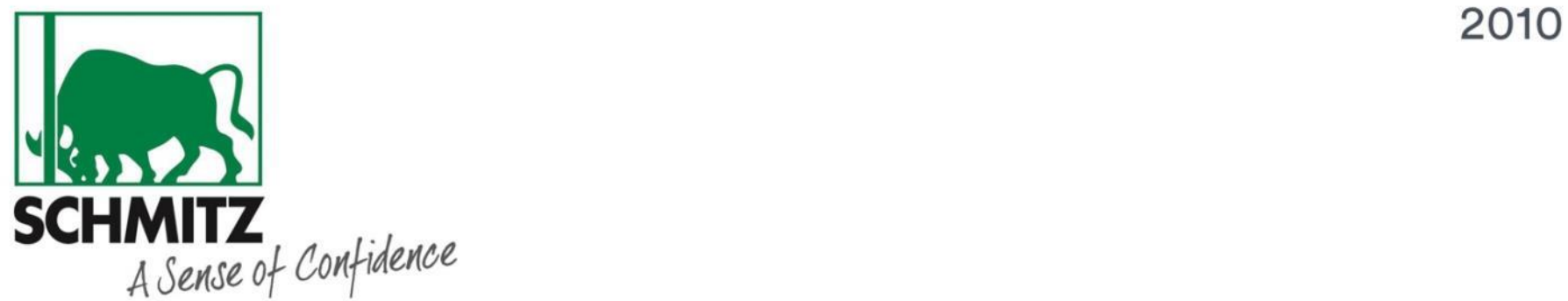
1952



1978



2000



2010



2017

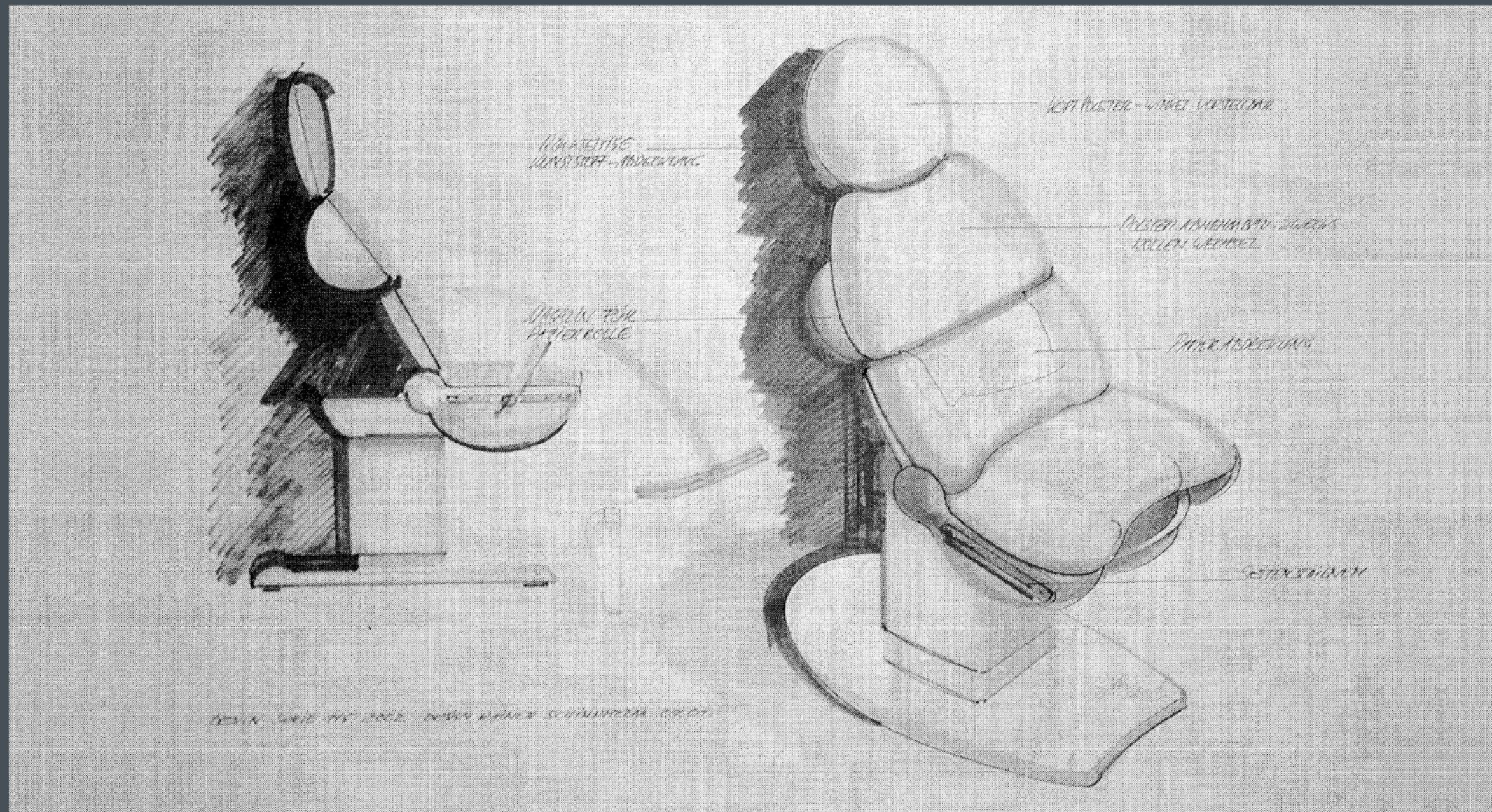
## A Sense of Identity

The bull and the laundry pole in our logo represent the strength, quality and longevity of the SCHMITZ brand.

A symbol of change and viability for the future.







## A Sense of Design

We are committed to being...

innovative in technology, convincing in operation, attractive in design with a clear colour concept – this is the approach that continues to win over our customers.

In consultation with medical professionals,  
we rise to the challenges of the market.

The combination of experience, expertise and innovative technology leads to success. Products which are superior in quality, appearance, ergonomics and functionality.

Our high standards have been rewarded with countless design honours.











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## A Sense of Passion

### Our passions

- Operating tables with specialist accessories
- Workstations for gynaecology including video colposcopy, urology, proctology and obstetrics
- Functional trolleys, patient stretchers, outpatient and surgical furniture, general medical furniture



## Operating tables

*'Passion down to  
the last detail'*





## Workstations for gynaecology





Functional trolleys



Patient stretchers







...in the exchange of experience – expertise in surgery



...in dialogue

## A Sense of Care

We understand the services which are our lifeblood, and aim to achieve maximum customer satisfaction. From consulting through planning to installation.

Cost-effectiveness through longevity is what you can expect from us.

With a well thought-out service concept and comprehensive support, SCHMITZ works alongside you as partner from start to finish.



**DISCOVER SCHMITZ**



DIAMOND  
Operationstische der Extraklasse  
A class of its own

OPR mobility®  
Operationstische für Ambulanz und OP  
Tables for outpatient departments and  
operating theatres

varimed®  
Ambulanz- und OP-Mobiliar  
Furniture for OR theatres and  
outpatient departments

STL  
Stuhl  
Chair  
The patient is always comforted by the ergonomically  
designed chair and the high-quality upholstery.







800  
für die Gynäkologie und Proktologie  
for gynecology and proctology

med-mat® 115  
für die Gynäkologie, Urologie, Proktologie  
for gynecology, urology, proctology

Orbit  
Modulares Ver- und Entsorgungskonzept  
Mobile supply and disposal system







...committed to passion



...with a dedication to detail

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## A Sense of Germany

We are proud to be located in Germany and are deeply rooted in our home region. We develop and manufacture here.

90% of our suppliers are from Germany, of which 60% are from the local region.

SCHMITZ – Made in Germany

**Made in Germany**







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*'An attachment to home.'*





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## A Sense of Tomorrow

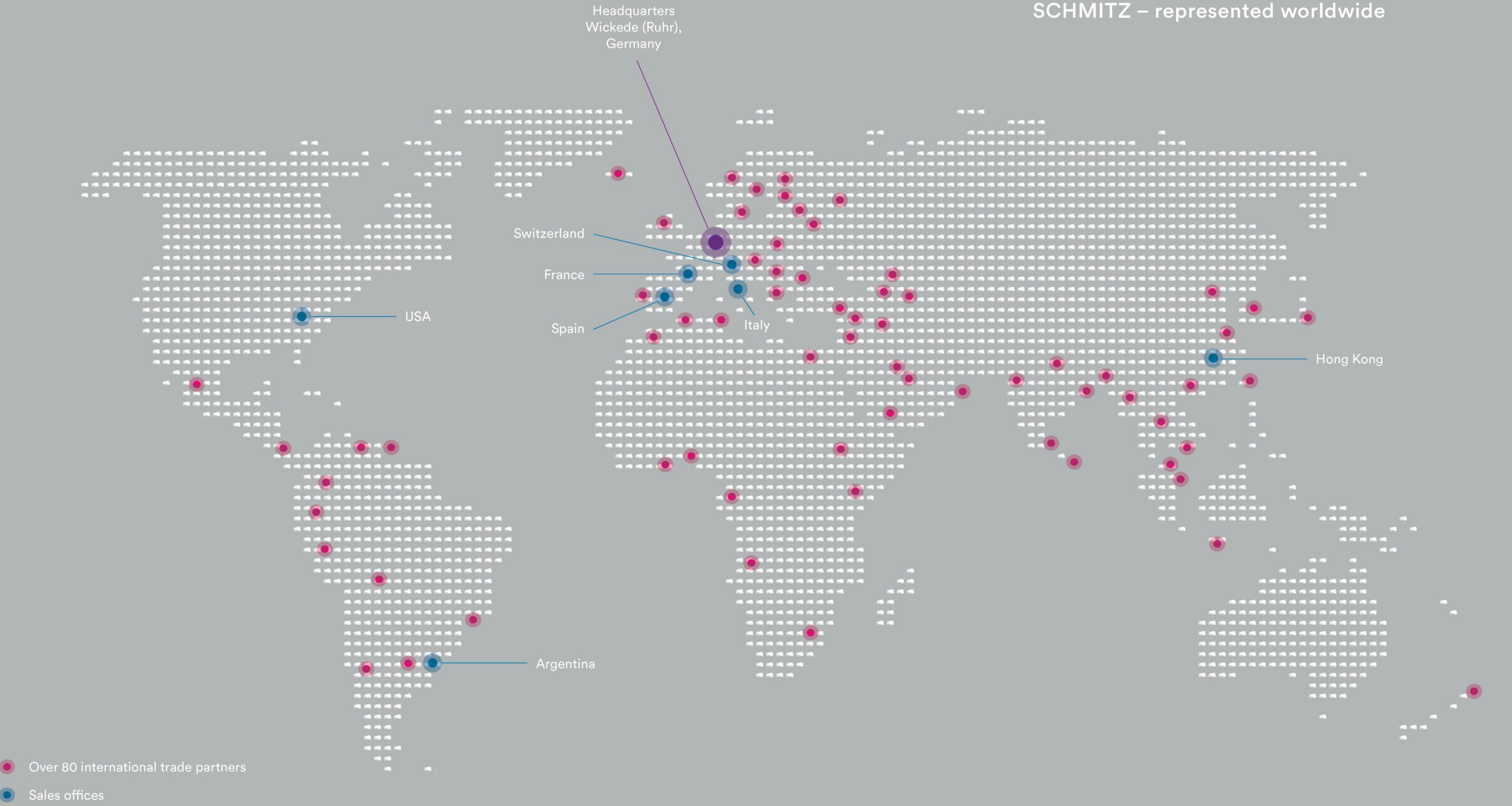
We continue to develop. SCHMITZ pursues a strategy with a clear trajectory into the future.

As Hidden Champion, we strive to open up new markets and expand our existing market share.

Now in the fourth generation and with a new logo fit for the future, we continue to embody our values and stay true to them.



SCHMITZ – represented worldwide





**THANK YOU!**